

## **Memorandum of Understanding**

This Memorandum of Understanding is made and entered into by and between the Chilean millers, the Oklahoma Department of Agriculture, Food and Forestry (hereinafter "ODAFF") and the Oklahoma Wheat Commission (hereinafter the "OWC") and, together with the Chilean millers, are collectively referred to as the "Parties", and is effective as of July 27, 2023.

WHEREAS, Chile and the United States enjoy a close and longstanding partnership built on a shared dedication to freedom, democracy, and a market economy;

WHEREAS, the Parties wish to foster mutual understanding and cooperation so as to strengthen their trade relations and friendship; and

WHEREAS, Chile has purchased a total of 1.8 million metric tons (66.5 million bushels) of US wheat since 2016 resulting in the purchase of US agricultural wheat products worth \$481,460,000 US dollars, and the enhancement of friendship and mutually beneficial trade relations between Chilean millers and the United States; and

WHEREAS, with US agricultural exports and Oklahoma wheat enjoying an excellent reputation in Chile, and with several Agricultural Trade Goodwill Missions that have been sent to the United States since 1965; and

WHEREAS, due to its high-quality functionality characteristics, the US remains one of Chile's largest sources of Hard Red Winter wheat; and

WHEREAS, in addition to visiting the states of Oklahoma, Washington and Kansas, the 2023 Technical Team is supplying a letter of intent, planning to make future purchases for the 2023-2024 marketing year; and

WHEREAS, the State of Oklahoma is a major wheat producing state, and through the ODAFF and OWC are full supporting members of U.S. Wheat Associates and join them in recognizing the importance of our relationship with the Chilean millers.

NOW, THEREFORE, the Parties mutually understand and declare that:

Oklahoma and Chilean Millers are important links in the vital industry that produces, processes and delivers healthy and nutritious wheat food products for the people of Chile and around the world.

Oklahoma and Chilean millers recognize that there is value earned and returned to each Party by working together to advance the industry.

Oklahoma and Chilean millers do hereby affirm their promise to one another to support and foster the relationship between the US and Chilean wheat food industries and to partner together to promote the general welfare and prosperity of each other.

In WITNESS WHEREOF, the Parties have signed this Letter of Intent

Oklahoma Department of Agriculture  
Food & Forestry

Blayne Arthur  
By: Blayne Arthur, Secretary of Agriculture

Date: 7-27-2023

Witness:

Mike Schulte

US Wheat Associates

Miguel Galdos  
By: Miguel Galdos

Date: 7-27-2023

Witness:

Mike Schulte

US Wheat Associates  
Oklahoma Wheat Commission

Michael Peters  
By: Michael Peters  
Chairman of US Wheat  
Past President of Oklahoma Wheat Commission

Date: 07/27/2023

Witness:

Mike Schulte

National Association of Wheat Grower's  
Oklahoma Wheat Growers Association

Keef Felty  
By: Keef Felty  
NAWG Vice Chairman  
OWGA Board Member

Date: 7-27-2023

Witness:

Mike Schulte